Mitel Phone Manager Outbound

Progressive outbound dialer improves outbound staff productivity

🌾 Campaign Manager - Logged Out		_ 🗆 X
C Campaign Manager - Logged Out Calls Today Correct Contact Vewing No Record Last Call Context Calls Context Call	Edit Dialler Record Telephone Numbers Main Number Mobile Mobile Home Data Fields Durel Number Product Description Inv Commission Dure Date Account Reference Field7 Field8 Callback originator Callback Notes	Logged Out
Add note	Sam	

Key Features

- Reduces manual call setup time
- Manages your Contact & Call-back Strategy
- Manages user's wrap-up time between calls
- Provides supervisors with views & reports on users activity

Mitel Phone Manager Outbound is a progressive dialing solution designed to improve the productivity of outbound tele sales staff when using the MiVoice Office 250 phone system.

Mitel Phone Manager Outbound is a purely software-based dialer that uses the rich OAI interface of the telephone system to make and manage calls on behalf of users and improves outbound performance.

Mitel Phone Manager Outbound solution is part of the MiVoice Office Application Suite and works in conjunction with Mitel Phone Manager to provide a dedicated outbound dialer interface for the end user.

Recycling and Call-backs

The software automatically handles rules to recycle a dialed number if the called party does not answer or the user gets voicemail. The user can also book a callback at a specified time and date and Mitel Phone Manager Outbound will automatically make the call at the right time.

Disposition Codes & Contact Strategy

The software can be configured with "Disposition" codes (also known as "Outcome" or "Result" codes) that control the dialer behavior and track whether the user managed to contact a "Right Party" and then whether the call was successful. Each Disposition Code can be configured with the appropriate "Wrap up" time after the call before the software dials the next number.

Realtime and Historical Reporting

Mitel Phone Manager Outbound provides the supervisor with a "Real-Time" view of campaigns so that the quality of the data and the performance of the team can be assessed at a glance. Useful information such as the % Right Party Contact (RPC) and the % Conversion rates are updated for today's performance.

Mitel Phone Manager UI

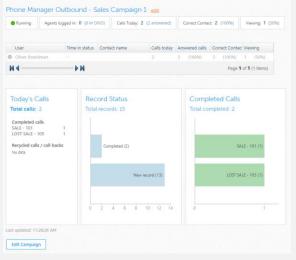
The Mitel Phone Manager client software is configured to function as the Mitel Phone Manager Outbound user interface for outbound users and campaign specific disposition codes and call record data are dynamically applied to user's screen in real time.



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ampaign name *	Phone Manager Outbound - Sales Campa
egion	UK •
Io answer timeout eave blank to use default	60 seconds 🕖
alling Party number (Outgoing CLI) eave blank to use default	0
vial prefix	0
lumber barring	(none) 🔻 🕐
Iser-specific call-back expiry *	15 minutes 👔
lse default max call attempts	•
fax voicemails limit	1 Days 🔻 📀
fax callbacks/recycled calls in queue	100 % 🔕
lotification emails	· · · · · · · · · · · · · · · · · · ·
ow data warning threshold	10

Easily configurable contact strategy

Campaign Dashboard



Supervisors can easily view campaign performance

Key Features

- Automates outbound dialing
- Uses the MiVoice Office 250 telephone to make the calls
- No silent or dropped calls
- Call Blending gives priority to inbound calls, utilizing existing MiVoice Office 250 Hunt Groups
- Configurable Disposition Codes
- Real-Time & Historical reporting
- Easy to configure and use
- Optional previewing of contacts before dialing

Benefits

- Vastly improves call connect and contact rates
- Leverages existing Mitel infrastructure
- Low cost of implementation
- Users can handle both inbound and outbound calls
- Software license upgrades quick to implement
- Software can be virtualized supporting both VMWare and Hyper-V

Architecture

- Windows 7, 8.1, 10 (Professional / Enterprise / Ultimate) 64-bit
- Windows Server 2008 R2, 2012 R2, 2016, 2019 (Standard/Enterprise/Datacenter) 64bit only
- VMWare & Hyper-V Environments Supported
- CPU: 2 x Quad Core Xeon RAM: Minimum 16GB
- Microsoft .NET, version 3.5 & 4.5.2
- Active Directory integration by OU for user configuration

Upgrade Options

- Simple software licensing upgrade to MiVoice Office Application Suite
- Up to 50 users per server
- Available in single user, 10 user or 50 user license packs

